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ALL - SIS NEWSLETTER

ACADEMIC LAW LIBRARIES
FALL 1990

SPECIAL INTEREST SECTION
V. 11, # 2

In This Issue

From the Chair	1
Mead Data Central Pricing Advisory Committee Report	2
Defining "Fair," "Equitable" and "Simple": LEXIS and WESTLAW's New Pricing Structures Analyzed	3
New Orleans '91 Programs	11
Caucus on Legal Research Instruction Formed	11
Nominations Committee Request	12
Government Relations Committee Seeks ALL-SIS Help	13
1991 Institute for Senior Administrators	13
Worst Serial Award Nominations Sought	14
Continuing Education Calendar	14
Training International/Foreign Law Librarians	15
Deadline for V.11, #3	16

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FAYE JONES

ALL-SIS NEWSLETTER EDITOR

From the Chair

Judging from my mail and phone calls, the most urgent issue facing academic law libraries right now is the major change in pricing structure for computer assisted legal research services. Both LEXIS and WESTLAW have announced new pricing policies for 1991-92. Both companies have indicated that the purpose of the new policies is to make pricing predictable, simple, equitable, and clear. Both based their new prices on the number of students in the subscribing library's law school. Elsewhere in this *Newsletter*, a chart compiled by Peter Nycum shows comparative price data for all subscribing schools.

The overall effect of the new pricing structures is not yet known. It is clear that most law school libraries will experience price adjustments and that for many those adjustments will be major ones. "Adjustments" may be either increases or decreases in price. ALL is conducting a survey of law school libraries to determine how the new price structures affect us and to solicit ideas about coping with the changes. I will report the results in the next *Newsletter*.

I look forward to seeing you at the AALL meeting this summer. Please write or call me if the SIS can be of service to your library.

Ann Puckett, Chair

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Academic Law Libraries
Special Interest Section
Newsletter
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SIU Law Library

MDC PRICING ADVISORY COMMITTEE REPORTS TO ALL-SIS MEMBERS

Dear ALL Member:

In September Ann Puckett wrote to inform you about the Mead Data Central Pricing Advisory Committee. The members of the committee would like to report back to you now and ask for feedback from you.

On September 6 and 7, the committee traveled to Dayton, Ohio to meet with MDC officials. During two days of marathon sessions, we conveyed our ideas and yours to MDC. Our goal was to review the current LEXIS pricing structure, provide information that would make that structure more equitable and assure adequate two-way communication between MDC and its law school customers. The discussions were a frank exchange of each party's goals, extensive brainstorming on a variety of methods - and their pros and cons - for possible pricing structures.

At the conclusion of our dialogue MDC agreed that future pricing would be predictable, equitable, and clearly stated to all. Although we were never given confidential information such as pricing categories and did not set prices, we all felt that MDC had heard all the concerns of the academic community and would take those into consideration in devising their new pricing structure.

Following our return from Dayton, we collaborated by conference call with MDC officials to review their proposed plan (still without specific numbers). Each Committee member then solicited input from 5 or 6 other library directors and encouraged them to provide feedback to MDC.

The Pricing Advisory Board was a one-time experiment. MDC graciously agreed to participate in this project. Now that we have received the figures for the new MDC pricing structure, we would like to hear from you. Please let us know if you think this experiment served a useful function in helping MDC to establish pricing guidelines. Your comments may affect the way organizations such as MDC and others conduct their business in the future.

Sincerely,

Ed Edmonds
Taylor Fitchett
Barbara Greenspahn
Frank Houdek
Blair Kauffman

Pat Kehoe
Dan Martin
Bob Oakley
Carol Roehrenbeck, Chair



Defining "Fair," "Equitable" and "Simple": LEXIS and WESTLAW's New Pricing Structures Analyzed

by

Peter S. Nycum and George H. Pike*

"Once again, Mead Data Central has set the industry's standard with equitable and simple pricing for all law schools."¹

"In developing our new pricing formula for WESTLAW access by law schools, we were guided by the need to have our rates meet the criteria of being predictable, simple and fair for all law schools."²

These statements appeared in recent correspondences sent from Mead Data Central and West Publishing Co. to their respective law school subscribers in which they announced new pricing structures. On their face, the new pricing structures certainly appear straight forward and simple.

As to whether the new price structures based upon law school FTE students are "fair" and "equitable" (or at least are so to which school) appears to present questions that can be open to considerable debate.

While product discounts and variable pricing structures based upon quantifiable standards have long been an accepted publishing practice, the considerable variations evidenced by the accompanying data would seem to far exceed existing norms.

In reviewing the data, remember that Mead Data Central has outlined a five-level pricing structure, ranging from \$18,000 to \$28,000 based upon the size of a school's FTE enrollment. Westlaw has instituted a \$36.00 per student charge, with a minimum of \$15,000 and a maximum of \$26,000 per institution. The statistical information we have compiled is based on the ABA's 1990 Comprehensive Statistical Table³ and these announced pricing structures.

Charts 1 through 5 (separated by Mead's five price levels) contain each institution's FTE student enrollment, Mead Data Central, Westlaw and Total CALR costs. For each school we have listed the FTE enrollment followed by the school name, then the gross Mead Data Central cost (MDC \$), followed by the Mead Data Central cost per student (\$/FTE - obtained by dividing the MDC \$ by the FTE enrollment). Next is the gross Westlaw cost (Westlaw \$), followed by the Westlaw cost per student (\$/FTE). We also prepared an estimate of the school's Westlaw cost if West's \$36.00 per student charge did not have a floor nor a ceiling (West@\$36/FTE). Finally, columns with the Total gross CALR cost (Total CALR \$) and total CALR cost per student (CALR \$/FTE). It became clear in creating this table that notwithstanding the graduated pricing structures, the larger schools - measured in terms of FTE enrollment - pay a smaller per student price for their CALR services than do the smaller schools.

Chart 6 is a statistical summary and comparison table listing information from each of the 5 categories, as well as a cumulative table. Each table provides several pieces of data focusing on Mead Data Central and West's cost per student within the category, and the total dollars paid to Mead Data Central and West. Particularly illuminating is the "TOTALS" table, showing a range of CALR costs per student of \$268.29 for Regent University (123 students - \$33,000 in CALR costs) to only \$28.46 per student at Georgetown (1897 students - \$54,000 in CALR costs). In comparison, the average CALR cost for all students in all law schools is around \$71.00 per student.

Analysis of the data also provides other revealing information. Note, for example in Category 5, the average FTE enrollment is 278% greater than in Category 1, but the Total CALR cost is only 63% greater. Note also that 117 schools (67%) pay more than the cumulative "average cost/student" for both Mead Data Central and Westlaw. We have looked at this data from many difference angles, and no matter how we look at it, it remains clear that the smaller schools shoulder a disproportionate share of the cost of CALR services than do the larger schools.

While all of us in law academia recognize and applaud the many considerations (temporary and permanent learning centers, hardware grants, telephone line charges, training support, etc.) that have been provided to us by Mead and West, we believe there must also be a quid pro quo recognition of the numerous services the law schools provide to these companies in the form of marketing and training support.

We compiled this data with the goal of providing a basis for analyzing West and MDC's connotation of "fair," "equitable" and "simple" pricing. We further hope that we have provided the grist for stimulating widespread and open discussion of these pricing structures.

Footnotes:

* Peter S. Nycum is the Director of the Law Library and Professor of Law at the Lewis and Clark College, Northwestern School of Law. George H. Pike is the Assistant Law Librarian at the Lewis and Clark College, Northwestern School of Law.

¹ Letter from Wayne Greenburg, Director, Legal Education, Mead Data Central and Lindy Carll, Branch Manager, Law Schools, Western Region, Mead Data Central, to Peter S. Nycum, Northwestern College of Law (October 31, 1990).

² Letter from Charles E. "Bud" Shapiro, Manager, West Academic Programs, West Publishing Co., to "Law School WESTLAW Subscriber" (November 14, 1990).

³ Office of the Consultant on Legal Education, American Bar Association, Law Library Comprehensive Statistical Table: Data from Fall 1989 Annual Questionnaire (1990).

Category 1: Range 1-400 FTE Students;

FTE	School	MDC \$	\$/FTE	Westlaw \$	\$/FTE	West@36/FTE	Total CALR \$	CALR \$/FTE
123	Regent University	18,000	\$146.34	\$15,000	\$121.95	\$4,428.00	\$33,000	\$268.29
181	University of South Dakota	18,000	\$99.45	\$15,000	\$82.87	\$6,516.00	\$33,000	\$182.32
204	University of Hawaii	18,000	\$88.24	\$15,000	\$73.53	\$7,344.00	\$33,000	\$161.77
213	University of Montana	18,000	\$84.51	\$15,000	\$70.42	\$7,668.00	\$33,000	\$154.93
213	University of Wyoming	18,000	\$84.51	\$15,000	\$70.42	\$7,668.00	\$33,000	\$154.93
219	University of North Dakota	18,000	\$82.91	\$15,000	\$68.49	\$7,884.00	\$33,000	\$151.40
251	Widener Univ/Harrisburg	18,000	\$71.71	\$15,000	\$59.76	\$9,036.00	\$33,000	\$131.47
260	University of Maine	18,000	\$69.23	\$15,000	\$57.69	\$9,360.00	\$33,000	\$126.92
278	North Carolina Central	18,000	\$64.75	\$15,000	\$53.96	\$10,008.00	\$33,000	\$118.71
294	St. Thomas University	18,000	\$61.22	\$15,000	\$51.02	\$10,584.00	\$33,000	\$112.24
298	University of Idaho	18,000	\$60.40	\$15,000	\$50.34	\$10,728.00	\$33,000	\$110.73
301	Catholic University/Puerto Rico	18,000	\$59.80	\$15,000	\$49.83	\$10,836.00	\$33,000	\$109.63
308	Southern Illinois University	18,000	\$58.44	\$15,000	\$48.70	\$11,088.00	\$33,000	\$107.70
312	Campbell University	18,000	\$57.69	\$15,000	\$48.08	\$11,232.00	\$33,000	\$105.76
313	Northern Illinois University	18,000	\$57.51	\$15,000	\$47.92	\$11,268.00	\$33,000	\$105.43
325	Northern Kentucky University	18,000	\$55.39	\$15,000	\$46.15	\$11,700.00	\$33,000	\$101.54
326	Northern University of New Mexico	18,000	\$55.21	\$15,000	\$46.01	\$11,736.00	\$33,000	\$101.22
336	Univ. of Arkansas/Little Rock	18,000	\$53.57	\$15,000	\$44.64	\$12,096.00	\$33,000	\$98.21
341	Mississippi College	18,000	\$52.79	\$15,000	\$43.99	\$12,226.00	\$33,000	\$96.78
343	Howard University	18,000	\$52.48	\$15,000	\$43.73	\$12,348.00	\$33,000	\$96.21
356	Franklin Pierce	18,000	\$50.56	\$15,000	\$42.13	\$12,816.00	\$33,000	\$92.69
357	Washington & Lee	18,000	\$50.42	\$15,000	\$42.02	\$12,852.00	\$33,000	\$92.43
372	Ohio Northern	18,000	\$48.39	\$15,000	\$40.32	\$13,392.00	\$33,000	\$88.71
381	Gonzaga University	18,000	\$47.24	\$15,000	\$39.37	\$13,716.00	\$33,000	\$86.37
383	University of Utah	18,000	\$47.00	\$15,000	\$39.16	\$13,788.00	\$33,000	\$86.16
384	University of Cincinnati	18,000	\$46.88	\$15,000	\$39.06	\$13,824.00	\$33,000	\$85.94
385	West Virginia University	18,000	\$46.75	\$15,000	\$38.96	\$13,860.00	\$33,000	\$85.71
387	Southern University	18,000	\$46.51	\$15,000	\$38.76	\$13,932.00	\$33,000	\$85.27

Catagory 2 Range 401-500 FTE Students;

FTE	School	MDC \$	\$/FTE	Westlaw \$	\$/FTE	West@36/FTE	Total CALR \$	CALR \$/FTE
415	Univ. of Arkansas/Fayetteville	20,500	\$49.40	\$15,000	\$36.14	\$14,940.00	\$35,500	\$85.54
419	Valparaiso	20,500	\$48.97	\$15,084	\$36.00	n/a	\$35,584	\$84.97
424	University of Nebraska	20,500	\$48.40	\$15,264	\$36.00	n/a	\$35,764	\$84.40
432	Drake University	20,500	\$47.45	\$15,552	\$36.00	n/a	\$36,052	\$83.45
433	Memphis State University	20,500	\$47.34	\$15,588	\$36.00	n/a	\$36,088	\$83.34
434	CUNY Law School	20,500	\$47.24	\$15,624	\$36.00	n/a	\$36,124	\$83.24
436	Washburn University	20,500	\$47.02	\$15,696	\$36.00	n/a	\$36,196	\$83.02
437	Baylor University	20,500	\$46.91	\$15,732	\$36.00	n/a	\$36,232	\$82.91
441	University of Louisville	20,500	\$46.91	\$15,732	\$36.00	n/a	\$36,232	\$82.91
441	University of Kentucky	20,500	\$46.49	\$15,876	\$36.00	n/a	\$36,376	\$82.49
453	University of Arizona	20,500	\$45.25	\$16,308	\$36.00	n/a	\$36,808	\$81.25
454	Willamette University	20,500	\$45.15	\$16,344	\$36.00	n/a	\$36,844	\$81.15
457	Arizona State University	20,500	\$44.86	\$16,452	\$36.00	n/a	\$36,952	\$80.86
459	University of Colorado	20,500	\$44.66	\$16,524	\$36.00	n/a	\$37,024	\$80.66
460	Vermont Law School	20,500	\$44.57	\$16,560	\$36.00	n/a	\$37,060	\$80.54
461	Wake Forest	20,500	\$44.47	\$16,596	\$36.00	n/a	\$37,096	\$80.47
467	University of Puerto Rico	20,500	\$43.90	\$16,812	\$36.00	n/a	\$37,312	\$79.90
469	University of Washington	20,500	\$43.71	\$16,884	\$36.00	n/a	\$37,384	\$79.71
472	University of Tennessee	20,500	\$43.43	\$16,992	\$36.00	n/a	\$37,492	\$79.43
473	University of Missouri/KC	20,500	\$43.34	\$17,028	\$36.00	n/a	\$37,528	\$79.34
474	Mercer University	20,500	\$43.25	\$17,064	\$36.00	n/a	\$37,564	\$79.25
487	University of Dayton	20,500	\$42.09	\$17,532	\$36.00	n/a	\$38,032	\$78.09
488	Marquette University	20,500	\$42.01	\$17,568	\$36.00	n/a	\$38,068	\$78.01
491	Brigham Young University	20,500	\$41.75	\$17,676	\$36.00	n/a	\$38,176	\$77.75
492	Georgia State University	20,500	\$41.67	\$17,712	\$36.00	n/a	\$38,212	\$77.67
493	University of Oregon	20,500	\$41.58	\$17,748	\$36.00	n/a	\$38,248	\$77.58
496	Univ of Missouri-Columbia	20,500	\$41.33	\$17,856	\$36.00	n/a	\$38,356	\$77.33
497	University of Richmond	20,500	\$41.24	\$17,892	\$36.00	n/a	\$38,392	\$77.24
498	California/Davis	20,500	\$41.16	\$17,928	\$36.00	n/a	\$38,428	\$77.16
499	Kansas	20,500	\$41.08	\$17,964	\$36.00	n/a	\$38,464	\$77.08

Category 3: Range 501-650 FTE Students;

FTE	School	MDC \$	\$/FTE	Westlaw \$	\$/FTE	West@36/FTE	Total CALR \$	CALR \$/FTE
501	Oklahoma City University	23,000	\$45.90	\$18,036	\$36.00	n/a	\$41,036	\$81.90
504	Texas Southern	23,000	\$45.63	\$18,144	\$36.00	n/a	\$41,144	\$81.63
506	Whittier	23,000	\$45.45	\$18,216	\$36.00	n/a	\$41,216	\$81.45
515	Creighton University	23,000	\$44.66	\$18,540	\$36.00	n/a	\$41,540	\$80.66
517	Stanford	23,000	\$44.48	\$18,612	\$36.00	n/a	\$41,612	\$80.48
519	Notre Dame	23,000	\$44.32	\$18,684	\$36.00	n/a	\$41,684	\$80.32
520	Northeastern University	23,000	\$44.23	\$18,720	\$36.00	n/a	\$41,720	\$80.23
522	Golden Gate University	23,000	\$44.06	\$18,792	\$36.00	n/a	\$41,792	\$80.06
523	Duquesne University	23,000	\$43.98	\$18,828	\$36.00	n/a	\$41,828	\$79.98
527	University of Akron	23,000	\$43.64	\$18,972	\$36.00	n/a	\$41,972	\$79.64
528	Hamline University	23,000	\$43.56	\$19,008	\$36.00	n/a	\$42,008	\$79.56
536	University of Toledo	23,000	\$42.91	\$19,296	\$36.00	n/a	\$42,296	\$78.91
538	University of Tulsa	23,000	\$42.75	\$19,368	\$36.00	n/a	\$42,368	\$78.75
545	University of Chicago	23,000	\$42.20	\$19,620	\$36.00	n/a	\$42,620	\$78.20
546	William & Mary	23,000	\$42.12	\$19,656	\$36.00	n/a	\$42,656	\$78.12
546	Yale	23,000	\$42.12	\$19,656	\$36.00	n/a	\$42,656	\$78.12
547	University of Alabama	23,000	\$42.05	\$19,692	\$36.00	n/a	\$42,692	\$78.05
547	Vanderbilt University	23,000	\$42.05	\$19,692	\$36.00	n/a	\$42,692	\$78.05
554	InterAmerican	23,000	\$41.52	\$19,944	\$36.00	n/a	\$42,944	\$77.52
562	Capital University	23,000	\$40.93	\$20,232	\$36.00	n/a	\$43,232	\$76.93
562	University of Mississippi	23,000	\$40.93	\$20,232	\$36.00	n/a	\$43,232	\$76.93
563	Texas Tech	23,000	\$40.85	\$20,268	\$36.00	n/a	\$43,268	\$76.85
565	Dickenson	23,000	\$40.71	\$20,340	\$36.00	n/a	\$43,340	\$76.71
566	Duke	23,000	\$40.63	\$20,376	\$36.00	n/a	\$43,376	\$76.63
571	Cornell	23,000	\$40.28	\$20,556	\$36.00	n/a	\$43,556	\$76.28
574	George Mason University	23,000	\$40.07	\$20,664	\$36.00	n/a	\$43,664	\$76.07
592	Detroit College of Law	23,000	\$38.85	\$21,312	\$36.00	n/a	\$44,312	\$74.85
602	Stetson University	23,000	\$38.20	\$21,672	\$36.00	n/a	\$44,672	\$74.20
604	University of Illinois	23,000	\$38.08	\$21,744	\$36.00	n/a	\$44,744	\$74.08
604	Southern California	23,000	\$38.08	\$21,744	\$36.00	n/a	\$44,744	\$74.08
606	Indiana-Bloomington	23,000	\$37.95	\$21,816	\$36.00	n/a	\$44,816	\$73.95
608	Florida State	23,000	\$37.83	\$21,888	\$36.00	n/a	\$44,888	\$73.83
613	Lewis & Clark	23,000	\$37.52	\$22,068	\$36.00	n/a	\$45,068	\$73.52
615	Northwestern	23,000	\$37.40	\$22,140	\$36.00	n/a	\$45,140	\$73.40
622	University of San Francisco	23,000	\$36.98	\$22,392	\$36.00	n/a	\$45,392	\$72.98
633	Wayne State University	23,000	\$36.33	\$22,788	\$36.00	n/a	\$45,788	\$72.33
638	Ohio State University	23,000	\$36.05	\$22,968	\$36.00	n/a	\$45,968	\$72.05
641	Samford University	23,000	\$35.88	\$23,076	\$36.00	n/a	\$46,076	\$71.88
641	University of Connecticut	23,000	\$35.88	\$23,076	\$36.00	n/a	\$46,076	\$71.88

Category 4: Range 651-850 FTE Students;

FTE	School	MDC \$	\$/FTE	Westlaw \$	\$/FTE	West@36/FTE	Total CALR \$	CALR \$/FTE
655	Villanova	25,500	\$38.93	\$23,580	\$36.00	n/a	\$49,080	\$74.93
656	Touro College of Law	25,500	\$38.87	\$23,616	\$36.00	n/a	\$49,116	\$74.87
659	University of Detroit	25,500	\$38.69	\$23,724	\$36.00	n/a	\$49,224	\$74.69
659	University of Georgia	25,500	\$38.69	\$23,724	\$36.00	n/a	\$49,224	\$74.69
664	Loyola of Chicago	25,500	\$38.40	\$23,904	\$36.00	n/a	\$49,404	\$74.40
664	University of Oklahoma	25,500	\$38.40	\$23,904	\$36.00	n/a	\$49,404	\$74.40
665	Washington University	25,500	\$38.35	\$23,940	\$36.00	n/a	\$49,440	\$74.35
670	Loyola of New Orleans	25,500	\$38.06	\$24,120	\$36.00	n/a	\$49,620	\$74.06
674	St. Mary's University	25,500	\$37.83	\$24,264	\$36.00	n/a	\$49,764	\$73.83
675	University of Bridgeport	25,500	\$37.78	\$24,300	\$36.00	n/a	\$49,800	\$73.78
681	Emory University	25,500	\$37.44	\$24,516	\$36.00	n/a	\$50,016	\$73.44
682	Case Western Reserve	25,500	\$37.39	\$24,552	\$36.00	n/a	\$50,052	\$73.39
688	Indiana-Indianapolis	25,500	\$37.06	\$24,768	\$36.00	n/a	\$50,268	\$73.06
692	University of North Carolina	25,500	\$36.85	\$24,912	\$36.00	n/a	\$50,412	\$72.85
692	University of Pittsburgh	25,500	\$36.85	\$24,912	\$36.00	n/a	\$50,412	\$72.85
699	Syracuse	25,500	\$36.48	\$25,164	\$36.00	n/a	\$50,664	\$72.48
708	University of Iowa	25,500	\$36.02	\$25,488	\$36.00	n/a	\$50,988	\$72.02
710	Western New England	25,500	\$35.92	\$25,560	\$36.00	n/a	\$51,060	\$71.92
716	Nova University	25,500	\$35.61	\$25,776	\$36.00	n/a	\$51,276	\$71.61
725	Rutgers - Camden	25,500	\$35.17	\$26,000	\$35.86	\$26,100	\$51,500	\$71.03
728	Pepperdine	25,500	\$35.03	\$26,000	\$35.71	\$26,208	\$51,500	\$70.74
742	California Western	25,500	\$34.37	\$26,000	\$35.04	\$26,712	\$51,500	\$69.41
749	Pace University	25,500	\$34.05	\$26,000	\$34.71	\$26,964	\$51,500	\$68.76
749	Rutgers-Newark	25,500	\$34.05	\$26,000	\$34.71	\$26,964	\$51,500	\$68.76
761	Saint Louis	25,500	\$33.50	\$26,000	\$34.17	\$27,396	\$51,500	\$67.66
765	SMU	25,500	\$33.33	\$26,000	\$33.99	\$27,540	\$51,500	\$67.32
766	University of Pennsylvania	25,500	\$33.29	\$26,000	\$33.94	\$27,576	\$51,500	\$67.23
768	Louisiana State	25,500	\$33.20	\$26,000	\$33.85	\$27,648	\$51,500	\$67.05
780	State U of NY at Buffalo	25,500	\$32.69	\$26,000	\$33.33	\$28,080	\$51,500	\$66.02
782	University of Maryland	25,500	\$32.61	\$26,000	\$33.24	\$28,152	\$51,500	\$65.85
783	University of Minnesota	25,500	\$32.57	\$26,000	\$33.21	\$28,188	\$51,500	\$65.77
786	Catholic	25,500	\$32.44	\$26,000	\$33.08	\$28,296	\$51,500	\$65.52
797	University of South Carolina	25,500	\$31.99	\$26,000	\$32.62	\$28,692	\$51,500	\$64.61
803	Hofstra	25,500	\$31.76	\$26,000	\$32.38	\$28,908	\$51,500	\$64.14
808	University of Baltimore	25,500	\$31.55	\$26,000	\$32.18	\$29,088	\$51,500	\$64.33
814	Cleveland State	25,500	\$31.33	\$26,000	\$31.94	\$29,304	\$51,500	\$63.27
824	Boston College	25,500	\$30.95	\$26,000	\$31.55	\$29,664	\$51,500	\$62.50
828	Union University of Albany	25,500	\$30.80	\$26,000	\$31.40	\$29,808	\$51,500	\$62.20
832	University of Puget Sound	25,500	\$30.65	\$26,000	\$31.25	\$29,952	\$51,500	\$61.90
834	William Mitchell	25,500	\$30.58	\$26,000	\$31.18	\$30,024	\$51,500	\$61.76
840	California/Berkeley	25,500	\$30.38	\$26,000	\$30.95	\$30,240	\$51,500	\$61.33
849	University of Denver	25,500	\$30.04	\$26,000	\$30.62	\$30,564	\$51,500	\$60.66

Catagory 5: Range 850 - FTE Students;

FTE	School	MDC \$	\$/FTE	Westlaw \$	\$/FTE	West@36/FTE	Total CALR \$	CALR \$/FTE
874	Chicago-Kent	28,000	\$32.04	\$26,000	\$29.75	\$31,464	\$54,000	\$61.79
877	University of Wisconsin	28,000	\$31.93	\$26,000	\$29.65	\$31,572	\$54,000	\$61.58
879	DePaul University	28,000	\$31.85	\$26,000	\$29.58	\$31,644	\$54,000	\$61.43
886	Tulane University	28,000	\$31.60	\$26,000	\$29.35	\$31,896	\$54,000	\$60.95
897	Santa Clara University	28,000	\$31.22	\$26,000	\$28.99	\$32,292	\$54,000	\$60.20
947	Southwestern University	28,000	\$29.57	\$26,000	\$27.46	\$34,092	\$54,000	\$57.03
956	Yeshiva University	28,000	\$29.29	\$26,000	\$27.20	\$34,416	\$54,000	\$56.48
973	UCLA	28,000	\$28.78	\$26,000	\$26.72	\$35,028	\$54,000	\$55.50
974	University of San Diego	28,000	\$28.75	\$26,000	\$26.69	\$35,064	\$54,000	\$55.39
1,003	Columbia	28,000	\$27.92	\$26,000	\$25.92	\$36,108	\$54,000	\$53.84
1,006	McGeorge/Univ. of Pacific	28,000	\$27.83	\$26,000	\$25.84	\$36,216	\$54,000	\$53.67
1,010	New England School of Law	28,000	\$27.72	\$26,000	\$25.74	\$36,360	\$54,000	\$53.46
1,011	American University	28,000	\$27.70	\$26,000	\$25.72	\$36,396	\$54,000	\$53.42
1,064	John Marshall	28,000	\$26.32	\$26,000	\$24.44	\$38,304	\$54,000	\$50.76
1,076	University of Florida	28,000	\$26.02	\$26,000	\$24.16	\$38,736	\$54,000	\$50.18
1,079	Thomas Cooley	28,000	\$25.95	\$26,000	\$24.10	\$38,844	\$54,000	\$50.04
1,093	Seton Hall	28,000	\$25.62	\$26,000	\$23.79	\$39,348	\$54,000	\$49.40
1,095	Temple University	28,000	\$25.57	\$26,000	\$23.74	\$39,420	\$54,000	\$49.31
1,125	Widener U/Delaware	28,000	\$24.89	\$26,000	\$23.11	\$40,500	\$54,000	\$48.00
1,129	St. Johns University	28,000	\$24.80	\$26,000	\$23.03	\$40,644	\$54,000	\$47.83
1,135	New York Law School	28,000	\$24.67	\$26,000	\$22.91	\$40,860	\$54,000	\$47.57
1,136	South Texas College of Law	28,000	\$24.65	\$26,000	\$22.89	\$40,896	\$54,000	\$47.53
1,147	University of Virginia	28,000	\$24.41	\$26,000	\$22.67	\$41,292	\$54,000	\$47.08
1,161	University of Houston	28,000	\$24.12	\$26,000	\$22.39	\$41,796	\$54,000	\$46.51
1,162	University of Michigan	28,000	\$24.10	\$26,000	\$22.38	\$41,832	\$54,000	\$46.47
1,165	Fordham	28,000	\$24.03	\$26,000	\$22.32	\$41,940	\$54,000	\$46.35
1,194	Loyola of Los Angeles	28,000	\$23.45	\$26,000	\$21.78	\$42,984	\$54,000	\$45.23
1,217	New York University	28,000	\$23.01	\$26,000	\$21.36	\$43,812	\$54,000	\$44.37
1,224	Boston University	28,000	\$22.88	\$26,000	\$21.24	\$44,064	\$54,000	\$44.12
1,276	George Washington	28,000	\$21.94	\$26,000	\$20.38	\$45,936	\$54,000	\$42.32
1,276	University of Miami	28,000	\$21.94	\$26,000	\$20.38	\$45,936	\$54,000	\$42.32
1,283	Brooklyn	28,000	\$21.82	\$26,000	\$20.27	\$46,188	\$54,000	\$42.09
1,347	Hastings	28,000	\$20.79	\$26,000	\$19.30	\$48,492	\$54,000	\$41.09
1,425	Suffolk University	28,000	\$19.65	\$26,000	\$18.25	\$51,300	\$54,000	\$37.90
1,558	University of Texas (#3)	28,000	\$17.97	\$26,000	\$16.69	\$56,088	\$54,000	\$34.66
1,617	Harvard (Ranked #2)	28,000	\$17.32	\$26,000	\$16.08	\$58,212	\$54,000	\$33.40
1,897	Georgetown (Ranked #1)	28,000	\$14.76	\$26,000	\$13.71	\$68,292	\$54,000	\$28.46

Statistical Comparisons:

Category 1 -

Number of Schools	28
Total Number Students	8,444
FTE Student Range	123-387
Ave. Number of Students	301

Lexis Cost/School	\$18,000
Westlaw Cost/School	\$15,000
Total Cost/School	\$33,000
Total \$ to MDC	\$504,000
Total \$ to Westlaw	\$420,000
Total \$	\$924,000
Range of Cost/Student - Lexis	\$146.34 - \$46.51
Range of Cost/Student - West	\$121.95-\$38.76
Range of Cost/Student - Both	\$268.29 -\$85.27
Ave. Cost /Student - Lexis	\$59.80
Ave. Cost/Student - West	\$49.74
Ave. Cost/Student - Both	\$109.54

Category 2 -

Number of Schools	30
Total Number of Students	13,848
FTE Student Range	415-499
Ave. Number of Student	462

Lexis Cost/School	\$20,500
Westlaw Cost/School - Range	\$15,000 - \$17,964
Total Cost/School - Range	\$35,500 - \$38,464
Total \$ to MDC	\$615,000
Total \$ to Westlaw	\$498,588
Total \$	\$1,113,588
Range of Cost/Student - Lexis	\$49.40 - \$41.08
Range of Cost/Student - West.	\$36.14 - \$36.00
Range of Cost/Student - Both	\$85.54 - \$77.08
Ave. Cost/Student - Lexis	\$44.37
Ave. Cost/Student- West	\$36.00
Ave. Cost/Student - Both	\$80.37

Category 3 -

Number of Schools	39
Total Number of Students	22,023
FTE Student Range	501-641
Ave. Number of Students	565

Lexis Cost/School	\$23,000
Westlaw Cost/School - Range	\$18,036 - \$23,076
Total Cost/School	\$41,036 - \$46,076
Total \$ to MDC	\$897,000
Total \$ to Westlaw	\$792,828
Total \$	\$1,689,828
Range of Cost/Student - Lexis	\$45.90 - \$35.88
Range of Cost/Student - West	\$36.00 - \$36.00
Range of Cost/Student - Both	\$81.90 - \$71.88
Ave. Cost/Student - Lexis	\$40.71
Ave. Cost/Student - Westlaw	\$36.00
Ave. Cost/Student - Both	\$76.71

Category 4 -

Number of Schools	42
Total Number of Students	31,022
FTE Student Range	655-849
Ave. Number of Students	739

Lexis Cost/School	\$25,500
Westlaw Cost/School - Range	\$23,580 - \$26,000
Total Cost/School - Range	\$49,080 - \$51,500
Total \$ to MDC	\$1,071,000
Total \$ to Westlaw	\$1,062,724
Total \$	\$2,133,724
Range of Cost/Student - Lexis	\$38.93 - \$30.04
Range of Cost/Student - West	\$36.00 - \$30.62
Range of Cost/Student - Both	\$74.93 - \$60.66
Ave. Cost/Student - Lexis	\$34.51
Ave. Cost/Student - Westlaw	\$34.25
Ave. Cost/Student - Both	\$68.76

Category 5 -

Number of Schools	37
Total Number Students	42,174
FTE Student Range	874-1897
Ave. Number of Students	1140

Lexis Cost/School	\$28,000
Westlaw Cost/School	\$26,000
Total Cost/School	\$54,000
Total \$ to MDC	\$1,036,000
Total \$ to Westlaw	\$962,000
Total \$	\$1,998,000
Range of Cost/Student - Lexis	\$32.04-\$14.76
Range of Cost/Student - West	\$29.75-\$13.70
Range of Cost/Student - Both	\$61.79-\$28.46
Ave. Cost/Student - Lexis	\$24.54
Ave. Cost/Student - West	\$22.81
Ave Cost/Student Both	\$47.35

TOTALS

Number of Schools	176
Total Number of Students	117,511
FTE Student Range	123-1897
Ave. Number/Students	667

Lexis Cost/School - Range	\$18,000 - \$28,000
Westlaw Cost/School - Range	\$15,000 - \$26,000
Total Cost/School - Range	\$33,000 - \$54,000
Total \$ to MDC	\$4,123,000
Total \$ to Westlaw	\$3,736,140
Total \$	\$7,859,140
Range of Cost/Student - Lexis	\$146.34-\$14.76
Range of Cost/Student - West	\$121.95 - \$13.70
Range of Cost/Student	\$268.29-\$28.46
Ave. Cost/Student - Lexis	\$35.09
Ave. Cost/Student - West	\$35.79
Ave. Cost/Student -	\$70.88

ACADEMIC LAW LIBRARIES SPECIAL INTEREST SECTION PROGRAMS - NEW ORLEANS, 1991

ALL-SIS will continue its strong involvement in the educational activities of AALL by sponsoring or cosponsoring seven programs at the annual meeting in New Orleans. These programs reflect some of the varied interests within academic law libraries by considering issues of collection development, management, performance and preservation. Many of these programs will be the result of numerous hours of work on the part of fellow ALL-SIS members, and all will be worth attending.

The thanks of the entire SIS are due to those members who responded to my call for program ideas, and who worked diligently, often with colleagues from other Special Interest Sections and Committees, on transforming these concepts into written proposals. Also on behalf of the SIS, I especially thank everyone who cultivated proposals which were not accepted by the Education Committee. I thought all of the potential programs which carried ALL-SIS's name were sound and would have been valuable to our fellow law librarians. Unfortunately (in this regard at least) the proposals received by the Education Committee considerably outnumbered the time slots available for the New Orleans meeting. I look forward to some, if not all, of these proposals being revived and resubmitted for the 1992 meeting in San Francisco.

The seven programs which will be sponsored or cosponsored by ALL-SIS are:

1. Audios and Videos - When to Buy, What to Buy: The Collection Development/Selection Issue. Cosponsored with the Audio-Visual and Micrographics SIS, and the Private Law Libraries SIS.
2. Bridge to the Past: Looking after Older Legal Materials (Rare and Historical). Cosponsored with the Preservation Committee, Technical Services SIS, and the Legal History and Rare Books SIS.
3. Gender Bias. Cosponsored with the Contemporary Social Problems SIS and several other groups.
4. Job Satisfaction for Middle Managers from Section Supervisors to Associate Directors. Coordinated by Marsha Baum and Chuck Ten Brink of ALL-SIS.
5. Looseleaf Treatises: To Buy or Not to Buy and the Question of Upkeep. Cosponsored with the Committee on Relations with Information Vendors. Coordinated by Ed Edmonds of ALL-SIS.
6. Measuring Academic Library Performance. Coordinated by Rita Reusch of ALL-SIS.
7. Relations with On-Line and CD-ROM Vendors. Cosponsored with the Committee on Relations with Information Vendors, and the Private Law Libraries SIS. Coordinated by Carol Roehrenbeck.

Bruce Johnson, Vice-Chair/Chair Elect

RESEARCH INSTRUCTION CAUCUS FORMED

Law librarians in law schools and firms traditionally teach students and new associates legal research methods. Until now, these efforts have proceeded as two independent instruction tracks. Law school

instruction concentrates on finding and analyzing cases. Firm instruction responds to broad client needs and often includes statutory, administrative and factual research.

With the increased focus on new associates' productivity and the concomitant proliferation of information research tools, law librarians have reorganized and combined their efforts to coordinate the academic and private teaching curricula to directly support the research needs of attorneys practicing in the real world and the profit needs of law firms competing in today's tight legal market.

A group of academic and private law firm law librarians met at the Annual Meeting of the American Association of Law Libraries to form a caucus on legal research instruction. The group's goal is to coordinate the efforts of law librarians throughout the country to improve the teaching of legal research in both law schools and law firms. In recent years, law librarians, supported in part by such legal information vendors as Mead Data Central, have initiated research into teaching methodology, increased training aimed at teaching librarians how to teach and implemented innovative programs between the firms and the schools which prepare students for their summer clerkships.

These activities inspired the creation of this caucus, which will serve as the organizational prerequisite to the creation of a Special Interest Section (SIS), the official working body within the AALL structure. Known as the **Research Instruction Caucus**, RIC includes such noted research experts as Robert C. Berring of the University of California at Berkeley. RIC's projects for the coming year will be to establish a clearinghouse for instructional materials and to publish articles on the role of law librarians in the process of research instruction.

Other plans include designing a checklist of research skills attorneys should possess at various experience levels, sponsoring annual programs on training skills and standardizing preparation for summer associate clerkships.

For more information, please contact Ellen M. Callinan, Crowell & Moring, 202/624-2838; Marian F. Parker, Harvard Law School, 617/495-3170; or Marie Wallace, O'Melveny & Myers, 213/669-7265.

AALL NOMINATIONS COMMITTEE SEEKS YOUR ASSISTANCE

For the past three years, the AALL Nominations Committee has actively solicited nominations from the Chapters and the Special Interest Sections in accordance with the Executive Board's resolution dated January 6, 1988. Response to our requests is increasing but is not overwhelming. We need your help to insure that the slate of nominees put before the membership each Spring is representative of the diversity that exists within our Association.

The Nominations Committee term of office begins on February 1 of each year. The Committee must have a large pool of potential nominees gathered and organized well in advance of the actual convention for consideration at the convention. By "potential nominee," we usually mean we have a nominee that has been approached at least about the possibility of nomination, that the suggestion has been welcomed, and that a resume is supplied so that the Nominations Committee can give each potential nominee full and fair consideration. By "well in advance of the convention," we mean that the names are sent to the Chair of the Nominations Committee as soon after February 1 as is humanly possible.

Please take the time now to insure that your Committee, Chapter or Special Interest Section is represented in the pool of potential nominees to be considered at the 1991 Annual Meeting in New Orleans. Your list of suggested nominees, along with resumes, can be delivered in confidence to Headquarters for forwarding to the Committee Chair, or directly to the Chair, Maria Sekula, Social Law Library, 1200 Court House, Boston, MA 02108.

Please help the AALL Nominations Committee develop a qualified and diverse nominee pool that will serve the Association. The Executive Board resolution makes it clear that all AALL members are encouraged to participate :

RESOLUTION SOLICITING NOMINATIONS

Whereas, the Nominations Committee is charged with the task of compiling a slate of candidates which reflects the Association's rich diversity; and

Whereas, the Committee cannot, without help, identify all candidates; now therefore be it

Resolved, That the Executive Board encourages all AALL members to submit the names of possible nominees to the Nominations Committee before the annual meeting; and

Resolved, That the Executive Board urges each Chapter and Special Interest Section to establish a formal method of submitting the names of possible nominees to the Nominations Committee each year before the annual meeting.

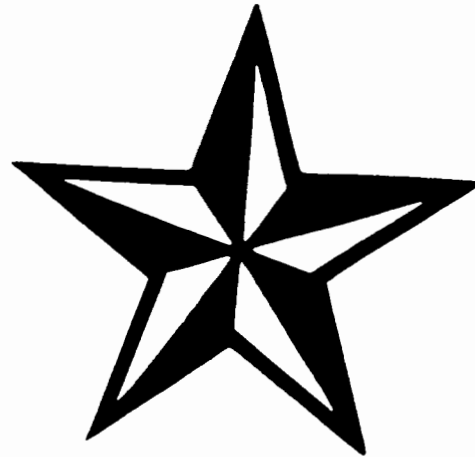
Adopted by the Executive Board January 6, 1988.

Victoria K. Trotta, Nominations Committee Chair, 1990/91

AALL GOVERNMENT RELATIONS COMMITTEE NEEDS INFORMATION

The Government Relations Committee is charged, among other things, with monitoring all federal and state legislative and judicial activity of interest to law libraries. These issues can include information policy, copyright, confidentiality of library records, fees for services, and the like.

In order for the Government Relations Committee to accomplish its goals, it is necessary for SISs and others to assist the Committee in monitoring activities. Information on topical issues related to governmental activities may be sent to Steven M. Barkan, Marquette University Law Library.



SENIOR ADMINISTRATOR'S INSTITUTE PLANNED

The 1991 Institute for Senior Administrators will be held at Memphis State University's Fogelman Executive Center, July 15-19, 1991. Sara T. Cole of the Memphis State Law Library is the Chair of Local Arrangements.

The institute is a cooperative effort between AALL and the Association of Research Libraries. Co-directors Margaret Leary of the University of Michigan Law Library and Joan White of Hodgson, Russ, Andrews,

Woods & Goodyear will be working with ARL to produce a version of their Advanced Management Institute that will meet the needs of AALL members from any type of law library.

Since the institute requires intense individual participation in small groups, enrollment will be limited to 35 participants. Participants will be selected from information obtained from the application form. Selection criteria includes management experience; proportional representation of three major types of law libraries (academic, court/county and private) and racial, sexual and geographic diversity of membership.

The application form and additional information regarding the institute will be sent out with the general institute mailing early in 1991.

NOMINATIONS SOUGHT FOR "WORST SERIAL TITLE CHANGE OF THE YEAR" AWARD

Fed up with serials that keep changing their titles unnecessarily? Retaliate and nominate them for the "Worst Serial Title Change of the Year" awards, sponsored by the Serials Section of the Association for Library Collections and Technical Services (ALCTS), a division of the American Library Association.

The awards, presented at ALA's Annual Conference in Atlanta in June, 1991, "honor" serials whose titles have changed since January 1990. Award criteria are: a frivolous change of an old, respected title; repeated changes, the latest being no better than any earlier ones; and the "Snake in the Grass Award" for library publications.

Nominations should be sent to: Nancy Hanks, Chair, Worst Serial Title Change of the Year Committee, Bailey Library, Slippery Rock University, Slippery Rock, PA 16057.

Please supply complete citations for the change, including: title, number and/or date of last issue with the old title; title, number and/or date of first issue with the new title; and the publisher's name and address. Photocopies of relevant pages or cataloging printouts are useful as verification. Deadline is May 1, 1991.

UPCOMING EDUCATIONAL OPPORTUNITIES

1991

March 23-24: "Confidentiality in Libraries: An Intellectual Freedom Modular Education Program" presented by the Public Library Association following the PLA National Conference in San Diego. For information, write or call the American Library Association, Office for Intellectual Freedom, 50 E. Huron St., Chicago, IL 60611. Telephone: 1-800-545-2433, ext. 4226; FAX: 3122-440-9374.

April 14-21: National Library Week. Theme: "Read. Succeed."

April 21-23: "Preserving the Past, Foreseeing the Future: Law Librarians in the 21st Century -- A Conference Celebrating 50 Years of the Law Librarianship Program at the University of Washington," Seattle, Washington. Contact: Kit Kreilick, Fordham University Law Library, 140 W. 62nd Street, New York, N.Y. 10023. Telephone: 212/841-5223.

November 7-10: North East Regional Law Library Conference, Philadelphia, PA.

A complete listing of other continuing education opportunities can be found in the *American Association of Law Libraries Newsletter*.

TRAINING THE FUTURE GENERATION OF INTERNATIONAL AND FOREIGN LAW LIBRARIANS: PLANNING SESSION

Hilton Riverside and Towers, New Orleans, Louisiana

Friday, July 19, 1991

8:30 A.M. - 4:30 P.M.

SPONSOR: National Legal Resources Committee

DIRECTORS: Judith Wright, Claire Germain, Shelley Dowling

The shortage of trained and knowledgeable foreign and international law librarians has been a concern for some years. As more and more of the present generation of these specialized law librarians near retirement this shortage is becoming acute. The American Association of Law Librarians has acknowledged responsibility for training the next generation of foreign and international law librarians. The challenge is how to develop and implement a comprehensive training program.

The National Legal Resources Committee will sponsor a Planning Session whose participants will develop a plan with various options to train the next generation of foreign and international law librarians. Invited participants and committee members will write Issue Briefs that will be distributed to all participants before the Planning Session.

The Planning Session will include all interested constituencies of the profession: law firm librarians, government librarians, and academic librarians. Topics of discussion will focus upon the future need for foreign and international law librarians, the required subject and research skills, the organizational structure of AALL-sponsored training programs, the curriculum, and funding sources. The proposed training programs developed during this Planning Session will be discussed with the AALL membership at a Town Meeting during the 1991 AALL New Orleans meeting and presented to the AALL Executive Board at the November Board Meeting.

COST: \$25.00 Registration fee to cover the costs of coffee breaks and reproducing of the Issue Papers.

TO REGISTER: Registration Form will be included in the Annual Meeting Mailing to AALL members.

FOR FURTHER INFORMATION: Contact Judith Wright, D'Angelo Law Library, University of Chicago, 312/702-9616; Shelley Dowling, Supreme Court of the United States Library, 202/479-3037; Claire Germain, Duke University School of Law Library, 919/684-6182.

ALL-SIS NEWSLETTER, VOL. 11, NO. 3 DEADLINE

The deadline for Vol. 11, # 3 is **MARCH 15, 1990**. Please send articles, notes, comments, suggestions, etc. to me at the University of Puget Sound Law Library, 950 Broadway Plaza, Tacoma, WA. 98402-4470, or via FAX: 206-591-6313. Thanks!

Faye Jones

ALL-SIS Newsletter
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