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AALL Calls on LexisNexis to Stop Anticompetitive Sales Policy Association calls tactics harmful to members, likely prohibited by law

CHICAGO – June 11, 2018 — In a June 7, 2018 letter to LexisNexis CEO of Global Legal Business Mike Walsh, the [American Association of Law Libraries](http://www.aallnet.org) (AALL) requested the company cease a recently enacted policy of tying access to its electronic and print publication products to the purchase of a license to the Lexis Advance search product.

In the [letter](#), AALL noted the policy requires organizations to purchase an Advance license before they can purchase access to other LexisNexis publications or products.

“Many of the more than 4,100 members of AALL—representing university and government law libraries and law firm and corporate law libraries—have been using LexisNexis products for years. Under this new policy, unless they can pay the license fees, they are cut off from these products,” explained AALL President Greg Lambert. “The cascade effect this will have on legal research and access to justice issues, not to mention budgets, is considerable.”

According to Lambert, the intent of AALL’s letter, sent on behalf of the association by Michael Best & Friedrich LLP in Chicago, is to bring LexisNexis into a dialogue to resolve the matter.

“This policy has a detrimental impact on every AALL member using LexisNexis. We have a responsibility to come to the aid of our members and make their voices heard,” said Lambert.

The LexisNexis policy also puts the company at odds with the [AALL Guide to Fair Business Practices for Legal Publishers](#), a guideline of standards and best practices for AALL members and their vendor partners.

Attempts by AALL to open discussions on LexisNexis’ new sales policy prior to issuing its letter failed. Lambert said the company’s various responses didn’t give any indication they were interested in discussing the matter in a substantive way.

About AALL

The American Association of Law Libraries (AALL) is the only national association dedicated to the legal information profession and its professionals. Founded in 1906 on the belief that people—lawyers, judges, students, and the public—need timely access to relevant legal information to make sound legal arguments and wise legal decisions, its more than 4,100 members are problem solvers of the highest order. AALL fosters the profession by offering its members knowledge, leadership, and community that make the whole legal system stronger. For more information, visit www.aallnet.org.