AALL’s director-only Executive Leadership Institute took place July 17-18 in Washington, DC, at Georgetown University Law Library following the 112th AALL Annual Meeting. The Institute provided those in director-level positions with the opportunity to connect with fellow colleagues in similar positions and engage in strategic conversations. During the two-day Institute, 50-plus librarian directors expanded their leadership skills and shared knowledge needed to become exceptional leaders within their organizations.

**DAY 1** focused on Design Sprints with Catherine Moon. Attendees tackled the human-centered design sprint model in 10 short phases that included discussing specific challenges/problems, determining which challenges are most pertinent to solve, creating as many solutions to the challenges as possible, prioritizing solutions, and creating actionable steps to take to implement and test a solution.

**ON DAY 2**, Speaker Risa Mish took on the topics of credibility, persuasion, and influence. She focused on structuring your pitch, emotional connection, and working on your rapport. Mish also talked about the importance of listening and critically thinking about your core values.

Librarians are among the group of professionals most deserving of more influence because they will wield it with care and wisdom.” — Risa Mish